



Health Services
LOS ANGELES COUNTY

April 25, 2007

**Los Angeles County
Board of Supervisors**

Gloria Molina
First District

Yvonne B. Burke
Second District

Zev Yaroslavsky
Third District

Don Knabe
Fourth District

Michael D. Antonovich
Fifth District

Bruce A. Chernof, MD
Director and Chief Medical Officer

John R. Cochran III
Chief Deputy Director

Robert G. Splawn, MD
Senior Medical Director

TO: Each Supervisor

FROM: Bruce A. Chernof, M.D.
Director and Chief Medical Officer

SUBJECT: **APPROVE ONE NEW THERAPEUTIC HEMAPHERESIS
SERVICES AGREEMENT WITH PHERESYS THERAPEUTIC
CORPORATION**

This is to advise you that the Department of Health Services (DHS) will exercise its delegated authority as approved by your Board on August 15, 2006 (attached), authorizing the Director, or his designee, to execute the above referenced Agreement.

The agreement with Pheresys Therapeutic Corporation allows DHS to provide, as needed, therapeutic hemapheresis services for DHS' medical centers.

If you have any questions or require additional information, please let me know.

BAC:er
Project No. 0014

Attachment

313 N. Figueroa Street, Suite 912
Los Angeles, CA 90012

Tel: (213) 240-8101
Fax: (213) 481-0503

c: Chief Administrative Officer
County Counsel
Executive Officer, Board of Supervisors

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through leadership,
service and education*



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Health Services
LOS ANGELES COUNTY

**Los Angeles County
Board of Supervisors**

Gloria Molina
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Michael D. Antonovich
Fifth District

August 15, 2006

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
500 West Temple Street
Los Angeles, California 90012

Dear Supervisors:

**APPROVAL OF THREE THERAPEUTIC HEMAPHERESIS
SERVICES AGREEMENT AMENDMENTS**
(All Districts) (3 Votes)

IT IS RECOMMENDED THAT YOUR BOARD:

1. Approve and instruct the Director of Health Services, or his designee, to offer and sign Amendment No. 1 to the current Agreements with HemaCare Corporation (HemaCare) (County Contract No. 212909), Hemodialysis, Incorporated (Hemodialysis) (County Contract No. H207812), and HaemoStat, Incorporated (HaemoStat) (County Contract No. H213088) substantially similar to Exhibits I, II, and III, to extend the term effective upon the date of Board approval through August 31, 2007, to continue the provision of therapeutic hemapheresis services at Harbor/UCLA Medical Center (Harbor/UCLA), LAC+USC Medical Center (LAC+USC), Martin Luther King Jr./Charles R. Drew Medical Center (King/ Drew), and Olive View Medical Center (Olive View), to allow time for a replacement agreement to be completed, at a total estimated annual (i.e., September 1st through August 31st) net County cost of \$636,500.
2. Delegate authority to the Director of Health Services, or his designee, to offer and sign a new therapeutic hemapheresis replacement agreement form with HemaCare (County Contract No. 212909), Hemodialysis, (County Contract No. H207812), and HaemoStat (County Contract No. H213088) to update the contract form, effective on the date of approval by the parties through August 31, 2009, with fee schedules remaining unchanged, subject to review and approval by County Counsel, the Chief Administrative Office and notification of the Board.
3. Delegate authority to the Director of Health Services, or his designee, to offer and sign a form therapeutic hemapheresis agreement to allow other licensed and qualified therapeutic hemapheresis providers to provide services under the same terms and conditions and fee schedules, substantially similar to the therapeutic hemapheresis replacement agreement form with HemaCare, Hemodialysis, and HaemoStat, effective on the date of approval by the parties through August 31, 2009, to provide for an

ADOPTED
BOARD OF SUPERVISORS
COUNTY OF LOS ANGELES

27 AUG 15 2006

Sachi A. Hama
SACHI A. HAMA
EXECUTIVE OFFICER

Bruce A. Chernof, MD
Director and Chief Medical Officer

John R. Cochran III
Chief Deputy Director

William Loos, MD
Acting Senior Medical Officer

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additional provider(s) to serve Harbor/UCLA, LAC+USC, King/Drew, and Olive View, and/or a new provider at other County facilities, subject to review and approval by County Counsel, the Chief Administrative Office and notification of the Board.

PURPOSE/JUSTIFICATION OF THE RECOMMENDED ACTIONS:

In approving the recommended actions, the Board is approving the extension of existing therapeutic hemapheresis agreements with Hemacare, Hemodialysis, and Haemostat, to continue needed services while allowing time to do a replacement agreement (e.g., to revise format), which in turn, will continue to be offered to other licensed and qualified therapeutic hemapheresis service providers on an as needed basis, as approved by the Director of Health Services, or his designee, to enable the Department of Health Services (DHS or Department) to ensure provision of necessary therapeutic hemapheresis services.

These services provide clinical treatment of autoimmune diseases and blood disorders by removing selected, abnormal components or cells from a patient's blood and then returning the blood to the patient.

FISCAL IMPACT/FINANCING:

The total estimated annual (September 1st through August 31st) cost for all three contractors is \$636,500, or a total cost of \$1,909,500 for the three year agreement term.
Funding is included in the Fiscal Year 2006-07 Final Budget and will be requested in future fiscal years.

FACTS AND PROVISIONS/LEGAL REQUIREMENTS:

Since August 19, 1997, therapeutic hemapheresis services have been obtained under contract. On August 21, 2001, the Board approved agreements with HemaCare and HaemoStat, effective on the date Board approval through August 31, 2002, with provisions for four one-year automatic renewals through August 31, 2006, including delegated authority for the Director of Health Services, or his designee, to offer and sign similar form agreements to any other licensed and qualified therapeutic hemapheresis service providers, at a total estimated annual net County cost of \$535,001. On August 19, 2002, under delegated authority, the Department entered into a therapeutic hemapheresis services agreement with Hemodialysis, effective October 1, 2002 through August 31, 2003, with three one-year automatic renewals through August 31, 2006, at an estimated annual net County cost of \$180,167.

Attachment A provides additional information.

County Counsel has approved the Amendments (Exhibits I, II and III) as to form.

CONTRACTING PROCESS:

On April 23, 2001, the Department released a Request for Qualifications (RFQ) for Therapeutic Hemapheresis Services seeking services for Harbor/UCLA, LAC+USC, King/ Drew, and Olive View Medical Centers. By May 31, 2001, the RFQ response submission deadline, responses were received from only two firms: HemaCare Corporation and HaemoStat, Inc. On August 21, 2001, the Board

The Honorable Board of Supervisors
August 15, 2006
Page 3

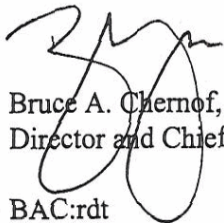
approved awarding agreements to the two firms and any other licensed qualified firm (as determined by Director) under the same terms and conditions as these two agreements.

IMPACT OF CURRENT SERVICES (OR PROJECTS):

Board approval of the three agreements, and any subsequent agreement(s) with qualified contractors, will provide the Medical Centers with a pool of contractors from which to select for the provision of therapeutic hemapheresis services.

When approved, this Department requires three signed copies of the Board's action.

Respectfully submitted,



Bruce A. Chernof, M.D.
Director and Chief Medical Officer

BAC:rdt
BLHEMAPH.gi.wpd

Attachments (4)

c: Chief Administrative Officer
County Counsel
Executive Officer, Board of Supervisors
Auditor Controller

SUMMARY OF AMENDMENT1. TYPE OF SERVICE:

As-needed therapeutic hemapheresis services for Department of Health Services' medical centers.

2. AGENCIES ADDRESSES AND CONTACT PERSONS:

- | | |
|---|---|
| <p>a. HemaCare Corporation.
4954 Van Nuys Boulevard, Suite 201
Sherman Oaks, California 91403
Attention: Ms. Tamia Roberts, Associate
Director of Marketing
Telephone: (818) 728-8863
Facsimile: (818) 386-6522
Contract No.: H- 212909
electronic mail: troberts@hemacare.com</p> | <p>b. Hemodialysis, Inc.
710 West Wilson Avenue
Glendale, California 91203
Attention: Mr. Mark Perez, Acute
Mobile Dialysis Supervisor
Telephone: (818) 240-9970
Facsimile: (818) 507-5678
Contract No.: H-207812
electronic mail: marcosdperez@cs.com</p> |
| <p>c. HaemoStat, Inc.
7247 Hayvehurst Avenue, Unit A-1
Van Nuys, California 91406
Attention: Ms. Pam Saffire, Area Manager
Telephone: (818) 376-4033
Facsimile: (818) 994-2744
Contract No.: H-213088
electronic mail: pamela.saffire@fmc-na.com</p> | |

3. TERM:

Amendment effective upon the date of Board approval through August 31, 2007. Replacement agreement effective on the date approved by the parties through August 31, 2009.

4. FINANCIAL INFORMATION:

The total estimated annual (September 1st through August 31st) cost for all three contractors is \$636,500, or a total cost of \$1,909,500 for the three year agreement term. Funding is included in the Fiscal Year 2006-07 Final Budget and will be requested in future fiscal years.

5. PROGRAM INFORMATION:

The agreements provide for therapeutic hemapheresis services at LAC+USC, Harbor-UCLA, Martin Luther King, Jr./Drew, and Olive View-UCLA Medical Centers.

6. APPROVALS:

Office Laboratory Consolidation:	W. Stephen Matthews, Ph.D.
LAC+USC Healthcare Network:	Pete Delgado, Chief Executive Officer
Harbor/UCLA Medical Center:	Tecla A. Mickoseff, Chief Executive Officer
King/Drew Medical Center:	Antionette Smith Epps, Chief Executive Officer
Olive View/UCLA Medical Center:	Melinda Anderson, Chief Executive Officer
Contract Administration:	Cara O'Neill, Chief
County Counsel (as to form):	Christina Salseda, Deputy County Counsel

Contract No. H202909-1

AMENDMENT NO. 1

by and between COUNTY OF LOS ANGELES (hereafter
"County"),
and HEMACARE CORPORATION (hereafter
"Contractor").

WHEREAS, it is the intent of the parties hereto to amend Agreement to extend the term and make other hereafter designated changes; and

WHEREAS, said Agreement provides that changes may be made in the form of a written amendment which is formally approved and executed by the parties.

1. This Amendment shall be effective on the date of Board approval.

2. Paragraph 1, Term, subparagraph "A", of the Agreement body, shall be revised to read as follows:

"1. TERM:

A. This Agreement shall commence upon Board approval and shall continue in full force and effect to and including August 31, 2002. It shall thereafter be automatically renewed for five (5) additional years without further action by the parties hereto through August 31, 2007. In any event, this Agreement may be terminated with or without cause at any time by either party upon the giving of at least thirty (30) calendar days' written notice to the other party."

3. Except for the changes set forth hereinabove, Agreement shall not be changed in any respect by this Amendment.

IN WITNESS WHEREOF, the Board of Supervisors of the County of Los Angeles has caused this Amendment to be subscribed by its

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Director of Health Services and Contractor has caused this
Amendment to be subscribed in its behalf by its duly authorized
officer, the day, month, and year first above written.

COUNTY OF LOS ANGELES

By _____
Bruce A. Chernof, M.D.
Director and Chief Medical
Officer

HEMACARE CORPORATION
Contractor

By _____
Signature

Print Name

APPROVED AS TO FORM (AFFIX CORPORATE SEAL HERE)
BY THE OFFICE OF THE COUNTY COUNSEL
RAYMOND G. FORTNER, JR.
County Counsel

By _____
Deputy

APPROVED AS TO CONTRACT
ADMINISTRATION:

Department of Health Services

By _____
Cara O'Neill, Chief
Contracts and Grants
Division

GI:07/31/06
AMCDHEMA.GI

EXHIBIT II

Contract No. H207812-1

THERAPEUTIC HEMAPHERESIS SERVICES AGREEMENT

AMENDMENT NO. 1

THIS AMENDMENT is made and entered into this _____ day
of _____, 2006,

by and between COUNTY OF LOS ANGELES (hereafter
 "County"),

and HEMODIALYSIS, INC. (hereafter
 "Contractor").

WHEREAS, reference is made to that certain document entitled
"THERAPEUTIC HEMAPHERESIS SERVICES AGREEMENT", dated August 21,
2002, and further identified as County Agreement No. 207812, and
any amendments thereto, (all hereafter "Agreement"); and

WHEREAS, it is the intent of the parties hereto to amend
Agreement to extend the term and make other hereafter designated
changes; and

WHEREAS, said Agreement provides that changes may be made in
the form of a written amendment which is formally approved and
executed by the parties.

NOW, THEREFORE, the parties hereto agree as follows:

1. This Amendment shall be effective on the date of Board
approval.

2. Paragraph 1, Term, subparagraph "A", of the Agreement body, shall be revised to read as follows:

"1. TERM:

A. This Agreement shall commence October 1, 2002 and shall continue in full force and effect to and including August 31, 2003. It shall thereafter be automatically renewed for four (4) additional years without further action by the parties hereto through August 31, 2007. In any event, this Agreement may be terminated with or without cause at any time by either party upon the giving of at least thirty (30) calendar days' written notice to the other party."

3. Except for the changes set forth hereinabove, Agreement shall not be changed in any respect by this Amendment.

IN WITNESS WHEREOF, the Board of Supervisors of the County of Los Angeles has caused this Amendment to be subscribed by its

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Director of Health Services and Contractor has caused this
Amendment to be subscribed in its behalf by its duly authorized
officer, the day, month, and year first above written.

COUNTY OF LOS ANGELES

By _____
Bruce A. Chernof. M.D.
Director and Chief Medical
Officer

HEMODIALYSIS, INC.
Contractor

By _____
Signature

Print Name

APPROVED AS TO FORM
BY THE OFFICE OF THE COUNTY COUNSEL
RAYMOND G. FORTNER, JR.
County Counsel

(AFFIX CORPORATE SEAL HERE)

By _____
Deputy

APPROVED AS TO CONTRACT
ADMINISTRATION:

Department of Health Services

By _____
Cara O'Neill, Chief
Contracts and Grants
Division

GI:07/31/06
AMCDHEMA1.GI

EXHIBIT III

Contract No. H213088-1

THERAPEUTIC HEMAPHERESIS SERVICES AGREEMENT

AMENDMENT NO. 1

THIS AMENDMENT is made and entered into this _____ day
of _____, 2006,

by and between

COUNTY OF LOS ANGELES (hereafter
"County"),

and

HAEMOSTAT, INC. (hereafter
"Contractor").

WHEREAS, reference is made to that certain document entitled
"THERAPEUTIC HEMAPHERESIS SERVICES AGREEMENT", dated August 21,
2001, and further identified as County Agreement No. 213088, and
any amendments thereto, (all hereafter "Agreement"); and

WHEREAS, it is the intent of the parties hereto to amend
Agreement to extend the term and make other hereafter designated
changes; and

WHEREAS, said Agreement provides that changes may be made in
the form of a written amendment which is formally approved and
executed by the parties.

NOW, THEREFORE, the parties hereto agree as follows:

1. This Amendment shall be effective on the date of Board
approval.

2. Paragraph 1, Term, subparagraph "A", of the Agreement body, shall be revised to read as follows:

"1. TERM:

A. This Agreement shall commence upon Board approval and shall continue in full force and effect to and including August 31, 2002. It shall thereafter be automatically renewed for five (5) additional years without further action by the parties hereto through August 31, 2007. In any event, this Agreement may be terminated with or without cause at any time by either party upon the giving of at least thirty (30) calendar days' written notice to the other party."

3. Except for the changes set forth hereinabove, Agreement shall not be changed in any respect by this Amendment.

IN WITNESS WHEREOF, the Board of Supervisors of the County of Los Angeles has caused this Amendment to be subscribed by its

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Director of Health Services and Contractor has caused this
Amendment to be subscribed in its behalf by its duly authorized
officer, the day, month, and year first above written.

COUNTY OF LOS ANGELES

By _____
Bruce A. Chernof. M.D.
Director and Chief Medical
Officer

HAEMOSTAT, INC.
Contractor

By _____
Signature

Print Name

APPROVED AS TO FORM
BY THE OFFICE OF THE COUNTY COUNSEL
RAYMOND G. FORTNER, JR.
County Counsel

(AFFIX CORPORATE SEAL HERE)

By _____
Deputy

APPROVED AS TO CONTRACT
ADMINISTRATION:

Department of Health Services

By _____
Cara O'Neill, Chief
Contracts and Grants
Division

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